

Reimagining

Metro Networks for Sustainable Business Growth

A new Cloud Metro network approach, focused on providing a high-quality service experience, with automated and Al-enabled operations.





Welcome words

Reimagining Metro Networks for Sustainable Business Growth

A new Cloud Metro network approach, focused on providing a high-quality service experience, with automated and Al-enabled operations.



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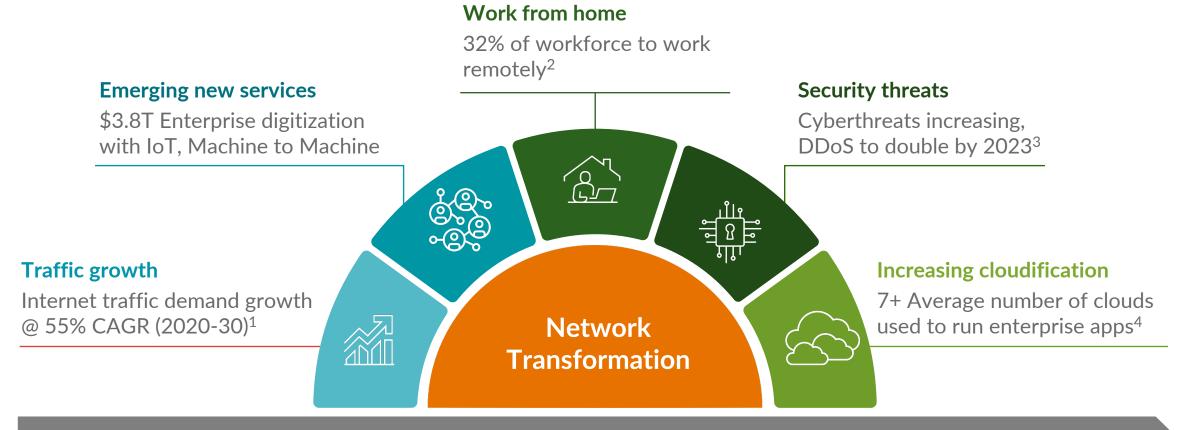
A new 'Cloud Metro' network approach

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Networks have evolved to meet the challenges of diverse and demanding digital services



NETWORKS ARE MORE CRITICAL THAN EVER





July 1st Cloud Metro Launch Announcement

- An expanded Cloud Metro solution to help service providers achieve sustainable business growth – the natural evolution of our Cloud Metro vision first announced in Q2'21
- The industry's most sustainable, highperformance solution uniquely AI-enabled & cloud-delivered with embedded active assurance & zero trust security
- New solution category with unique attributes that only Juniper can deliver





But How Can You Get to Sustainable Business Growth with Traditional Retro Metro?



PLANET

How to **sustain** profitable growth?

- 5x metro traffic growth '21 to '27
- Increased user expectations
- Expanded security threats

A New Approach Is Needed

PROFIT



• Green energy commitments & compliance

• Energy & space efficiencies

Reduction of e-waste

A New Approach Demands a New Category

Cloud Metro: New Category for Sustainable Business Growth



VS.



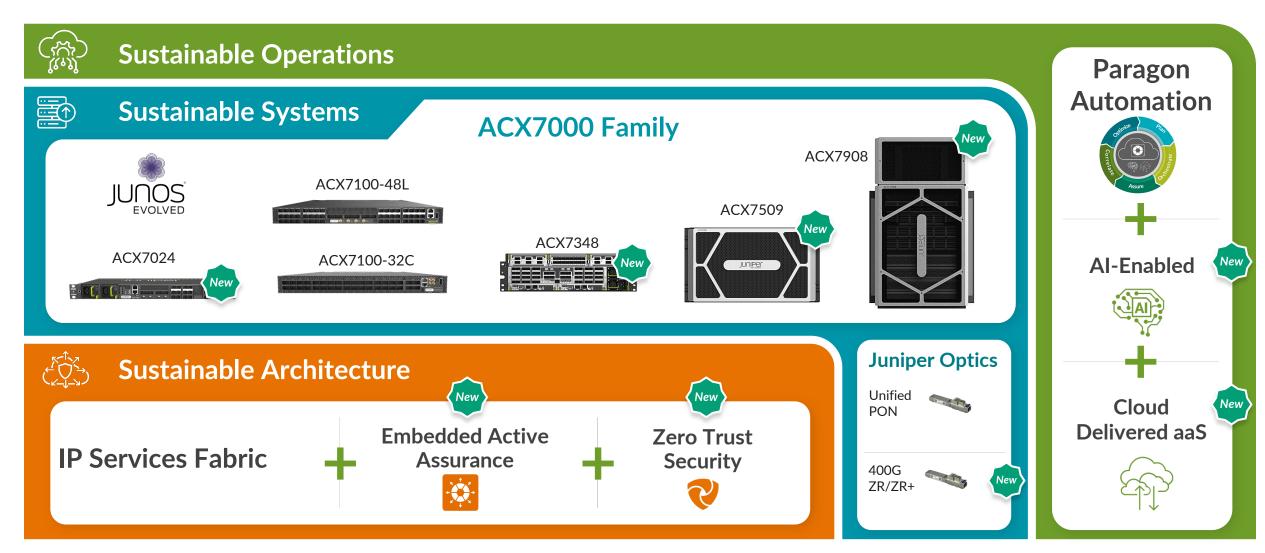


	Retro Metro	Cloud Metro	
Operations	Focus on Devices	Focus on Service Experiences	
	Manual, "DIY" Operations	Cloud-Delivered Automation	
	Individual Expertise	AI-Enabled Collective Intelligence	
Systems	Traffic Aggregation Only	"Smart" Rich Features & Scale + Aggregation	
	Monolithic Power Design	Energy-efficient Adaptive Power Design	
	Rip n Replace ~3 to 5 Years	PAYG, ~7 to 12 Years	
Architecture	Scale Up	Scale Out + Scale Up	ii S
	Network Silos: Mobile vs. Biz vs. Consumer	Network Convergence with Network Slicing	
	Passive Assurance	Embedded Active Assurance	
	"Bolt-on" Security	Built-in Zero Trust Security	





Introducing Our Expanded Cloud Metro Solution





Cloud Metro: Enabling Sustainable Business Growth

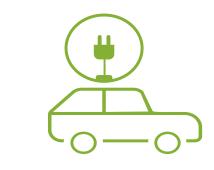




Expanded Cloud Metro solution for sustainable business growth



- + AI-Enabled Automation aaS
- + Sustainable High-Performance Systems
- + Scalable, Assured & Secure IP Services Fabric



A new solution category with unique attributes that only Juniper can deliver





Thank you



